



Media Information

October 28, 2022

Volkswagen Passenger Cars stays on track in difficult environment

- At EUR 2.5 billion, operating result before special items for first nine months is double figure for same prior-year period
- Operating return on sales before special items comes in at 4.7 percent
- Volkswagen CEO Thomas Schäfer: “The robust quarterly results show that Volkswagen remains on track despite an extremely challenging environment. We are maintaining the high pace by visibly and tangibly increasing the product substance of our models, speeding up our electric mobility campaign and aligning the product portfolio to customers’ needs.”
- CFO Patrik Andreas Mayer: “In view of the huge challenges arising from the strained supply situation we must continue with our systematic efforts to reduce costs and achieve the targeted increase in the quality of our operating result. The fourth quarter will be especially challenging with regard to global supply chains and parts supplies.”

Media contact
Volkswagen Communications
Andreas Hoffbauer
Sprecher Marke Volkswagen
Tel: +49-5361-9-31330
andreas.hoffbauer@volkswagen.de

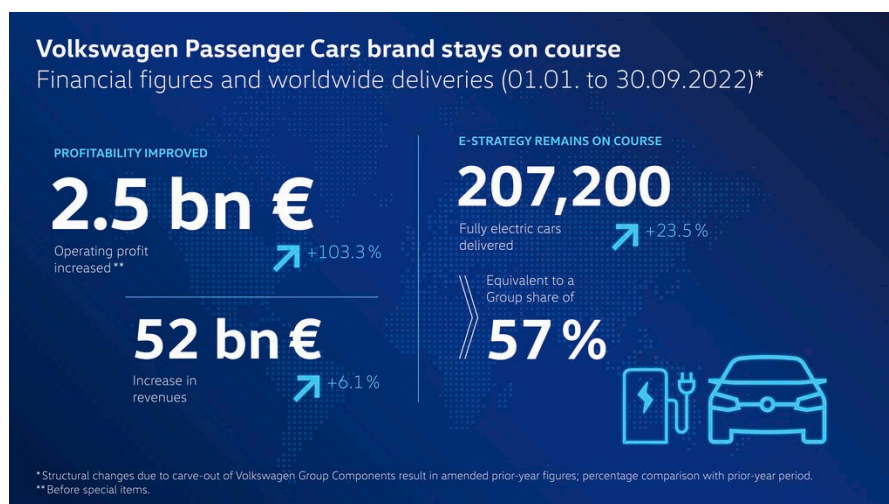
Dr. Christoph Ludewig
Leiter Corporate Communications
Marke Volkswagen
Tel: +49-5361-9-87575
christoph.ludewig@volkswagen.de



More at
volkswagen-newsroom.com

Wolfsburg, Germany – The Volkswagen Passenger Cars brand further strengthened its economic efficiency in a persistently difficult environment. At almost EUR 2.5 billion, the operating result before special items for the first nine months of the current year was double the figure for the same prior-year period (EUR 1.2 billion), sales revenue rose to EUR 52 billion (prior-year period: EUR 49 billion). The net operating cash flow reached EUR 1.0 billion (prior-year period: EUR: -0.3 billion). Even though numerous customer orders could not be delivered as planned due to the persistent shortage of parts, the result was bolstered by a positive model mix and a recovery in delivery volumes in the third quarter: At 1.26 million, the number of vehicles delivered worldwide from July to September 2022 was 15.3 percent higher than the same prior-year period.

ACCELERATE
DIGITAL | ENERGIZED





Media Information

Thomas Schäfer, CEO of the Volkswagen Passenger Cars Brand, Member of the Group Board of Management and Head of the Volume Brand Group, said: "The robust quarterly results show that Volkswagen remains on track despite an extremely challenging environment. We are maintaining the high pace by visibly and tangibly increasing the product substance of our models, speeding up our electric mobility campaign with ten new models through 2026 and significantly simplifying the product portfolio. That is how we are reducing complexity in the company and becoming more efficient overall. We are making every effort to process the order backlog that has reached a historic high as swiftly as we can so that our customers can take delivery of their new VW as soon as possible."

The goal is for the brands in the Volume brand group to cooperate even more closely to become even faster, more effective and more cost-efficient. Already this year, the Volume brand group factories have realized savings potential amounting to EUR 220 million. The aim is to increase efficiency for the entire Volume brand group by 20 percent in the synergy sectors in the medium term. The Volume brand group, comprising Volkswagen Passenger Cars, SEAT and CUPRA, ŠKODA as well as Volkswagen Commercial Vehicles, is under the responsibility of Thomas Schäfer in the Group Board of Management.

Focus on cost efficiency

Patrik Andreas Mayer, CFO of the Volkswagen Passenger Cars brand, commented: "In view of the huge challenges arising from the strained supply situation we must continue with our systematic efforts to reduce costs over the coming months and to raise the quality of our operating result. That is how we will lay the groundwork for Volkswagen to finance the transformation to e-mobility and digitalization from our own resources. "

High order backlog continues

The nine-monthly result was bolstered, among other things, by positive developments in delivery figures in the third quarter that showed further stabilization despite the bottlenecks in the supplier industry. At 1.26 million, the number of vehicles delivered between July and September 2022 was 15.3 percent higher than the same prior-year period – with deliveries in September particularly strong (+19 percent). As a result, the Volkswagen brand delivered 3.3 million vehicles worldwide in the first nine months of the year, of which 207,200 were all-electric ID. models (+23.5 percent).

The front runners were the ID.4³ and the ID.5¹, with deliveries totaling 122,600 units. In China, 104,700 ID. models (ID.3², ID.4 and ID.6⁴) were delivered in the first nine months, more than double the figure for the same prior-year period.

The Volkswagen brand's order backlog remains very high, standing at 700,000 vehicles across all drive types for Europe alone. Volkswagen is working hard on further reducing delivery times for customers and processing the large backlog of orders as quickly as possible.

Outlook

The Volkswagen brand expects the volatile parts supply situation and mounting pressure from rising raw material and energy costs to continue in the fourth quarter and beyond the end of 2022. CFO Mayer commented: "The fourth quarter will be especially challenging with regard to global supply chains and parts supplies. That

Media Information



makes it all the more important to safeguard the result for the long term through cost discipline and by optimizing the model mix.”



Financial figures for Volkswagen Passenger Cars

	January - September 2022	January - September 2021	Change in percent
Deliveries incl. China (000 units)	3,335	3,795	-12.1%
Sales revenue (€ billion)	52.0	49.0	+6.1%
Operating result (€ billion) before special items	2.5	1.2	+103.3%
Operating return on sales before special items	4.7%	2.5%	+91.7%
Net cash flow (€ billion) before special items	1.0	-0.3	n.a.

Note: Structural changes as a result of separating out VW Group Components has led to changes in prior-year figures

¹⁾ ID.5 Pro & ID.5 Pro Performance – power consumption in kWh/100 km: combined 18.5-16.1; CO₂-emissions in g/km: 0 (combined); only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle

ID.5 GTX – power consumption in kWh/100 km: combined 19.2-16.9; CO₂-emissions in g/km: 0 (combined); only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle

²⁾ ID.3 Pro Performance – power consumption in kWh/100 km: combined 16.3-15.2; CO₂-emissions in g/km: 0 (combined) Only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle.

ID.3 Pro S – power consumption in kWh/100 km: combined 16.2-15.3; CO₂-emissions in g/km: 0 (combined) Only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle.

³⁾ ID.4 Pro Performance – power consumption in kWh/100 km: combined 18.6-16.3; CO₂-emissions in g/km: 0 (combined); only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle

ID.4 Pro 4MOTION – power consumption in kWh/100 km: combined 19.3-16.9; CO₂-emissions in g/km: 0 (combined); only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle

ID.4 GTX – power consumption in kWh/100 km: combined 19.4-17.2; CO₂-emissions in g/km: 0 (combined); only consumption and emission values according to WLTP and not according to NEDC are available for the vehicle

⁴⁾ ID.6 X / ID.6 CROZZ: These vehicles are not sold in Germany.

The Volkswagen Passenger Cars brand is present in more than 150 markets worldwide and produces vehicles at more than 30 locations in 13 countries. In 2021, Volkswagen delivered around 4.9 million vehicles. These include bestsellers such as the Polo, T-Roc, Golf, Tiguan or Passat as well as the successful all-electric models ID.3 and ID.4. Last year, the company handed over more than 260,000 battery electric vehicles (BEV) to customers worldwide, more than ever before. Around 184,000 people currently work at Volkswagen worldwide. In addition, there are more than 10,000 trading companies and service partners with 86,000 employees. With its ACCELERATE strategy, Volkswagen is consistently advancing its further development into a software-oriented mobility provider.
