



Volkswagen

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## Volkswagen brand reports rise in worldwide deliveries from January to September

- **6.7 percent rise in September compared with 2015**
- **China drives positive development**
- **Brand Board Member for Sales Jürgen Stackmann: "Positive development in China contrasts with challenges in other regions."**

Wolfsburg, October 14, 2016 – The Volkswagen Passenger Cars brand delivered 547,700 vehicles worldwide in September, 6.7 percent more than the previous year. A total of 4,374,900 vehicles were handed over to customers from January to September. As a result, cumulative deliveries by the Volkswagen brand exceeded the previous year's level for the first time (+0.6 percent). Jürgen Stackmann, Volkswagen Brand Board Member for Sales, commented: "Thanks to the strong performance in China, deliveries by Volkswagen in September were noticeably higher than the previous year. Consequently, our deliveries for the period from January to September exceeded the 2015 level."

Volkswagen recorded a 1.6 percent increase in deliveries in the **overall European market** in September compared with the previous year, handing over 160,400 vehicles. The majority of these vehicles, 141,000 units, were delivered in **Western Europe** (+0.4 percent). 48,300 vehicles were handed over to customers in the home market of **Germany**, a slight decrease of 1.5 percent. Volkswagen continued on its successful path in **Central and Eastern Europe**, where deliveries rose by 10.4 percent to 19,400 units. 7,000 vehicles were delivered in **Russia**, 2.9 percent up on the previous year.

Deliveries in the **North America** region in September totaled 45,600 units, almost matching the level of the previous year (-0.7 percent). In the **USA**, the decline slowed further compared with the previous year to -7.8 percent (24,100 vehicles). This year's upward trend in **Mexico** continued in September, with Volkswagen handing over 16,500 vehicles, representing an appreciable 12.4 percent increase compared with the previous year.

The situation in the **South America** region remained tense. 20,500 vehicles were handed over to customers there in September, amounting to a substantial decline of 47.2 percent compared with the previous year. This negative trend has its origin in **Brazil**, the region's largest market, where the situation is currently very challenging.

In contrast, the **Asia-Pacific** region continued to develop well in September. 303,700 vehicles were delivered to customers there, a sizeable increase of

19.8 percent compared with the previous year. The market in **China** was the main driver of the growth in worldwide deliveries. Volkswagen continued its successful course in that country, delivering 288,800 vehicles in September, an impressive 22.8 percent increase compared with 2015. 2,133,100 vehicles were handed over to customers in the Middle Kingdom from January to September. That is a new record and represents an increase of 11.4 percent, or 219,100 units, compared with the previous year.

### Overview of deliveries by the Volkswagen Passenger Cars brand:

<b>Deliveries to customers by markets</b>	<b>September 2016</b>	<b>September 2015</b>	<b>Change (%)</b>	<b>Jan. - Sep. 2016</b>	<b>Jan. - Sep. 2015</b>	<b>Change (%)</b>
<b>Europe</b>	160,400	158,000	+1.6	1,288,400	1,298,800	-0.8
<b>Western Europe</b>	141,000	140,400	+0.4	1,125,300	1,146,800	-1.9
Germany	48,300	49,100	-1.5	431,800	448,500	-3.7
<b>Central and Eastern Europe</b>	19,400	17,600	+10.4	163,100	152,000	+7.3
Russia	7,000	6,800	+2.9	52,700	56,000	-5.9
<b>North America</b>	45,600	45,900	-0.7	423,900	443,300	-4.4
USA	24,100	26,100	-7.8	231,300	264,200	-12.5
<b>South America</b>	20,500	38,900	-47.2	254,200	363,900	-30.2
Brazil	9,900	27,400	-63.7	164,400	267,500	-38.5
<b>Asia-Pacific</b>	303,700	253,400	+19.8	2,264,900	2,077,100	+9.0
China	288,800	235,300	+22.8	2,133,100	1,914,000	+11.4
<b>Worldwide</b>	547,700	513,500	+6.7	4,374,900	4,349,600	+0.6

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